



# *Quality* *in a clean sense*

West Penetone offers its clients safe, high-performance and environment-friendly products, combined with steady and efficient service.

*Corporate Profile*



# *The History*

## *of West Penetone*

Landed directly from Cambridge in England, Dr. **Robert West** brought to our continent the formula for a coal tar-based disinfectant. In 1882, he founded **West Disinfecting** in the United States, which then embarked on its business activities with this unique and promising product. It was the start of a beautiful story.

In 1925, **West Disinfecting** opened a plant in Montreal in order to better serve its Canadian customers. The company's reputation spread throughout the country and the significant growth it experienced led it to change its name. As of 1957, **West Disinfecting** became **West Chemical Products of Canada Ltd.**

In 1976, **West Chemical Products** acquired **Penetone Corporation**, a well-known company that had been present for 50 years in the field of industrial chemicals. In 1992, re-structuring gave birth to a new company name, **West Penetone Inc.**

In 2006, the company made another strategic acquisition in order to strengthen its presence and operations in Western Canada. The company in question, **R&M Chemicals**, had been working for over 40 years in the development and manufacture of high-quality industrial cleaning products.

Constantly growing and with the wind in its sails, **West Penetone** continues to expand, always seeking to develop new products for emerging markets. The company's strength is still the excellence of the services it provides to its customer base.



# *A comprehensive and* ***integrated approach***

World leader in the development of cleaning and sanitation products that are environmentally friendly, **West Penetone** has earned the respect of many industries through its innovative chemical technologies and cutting edge expertise.

The company stands out due to its ability to solve practical problems in a variety of situations and special contexts. In a constantly changing world, **West Penetone** is always renewing itself in order to meet new needs that are emerging in various markets.

## ***A strong presence*** *in several business sectors*

With manufacturing plants in Montreal and Edmonton along with Toll Blending facilities in New-Jersey, Missouri and Texas, our company provides cost-effective solutions in several industries. Our range of products and expert services in sanitary conditions demonstrate the seriousness of our approach and the extent of our know-how.

With passionate work and a constant desire to evolve, **West Penetone** has earned an enviable reputation within targeted sectors. The company has thus gained a prominent place through its deep understanding of the challenges of each of the industries in which it has taken an interest.

## ***Our business sectors***

- **Agricultural**
- **Food Processing Plants**
- **Industrial/Commercial Laundry**
- **Metal Production**
- **Military/Commercial Aviation (US)**
- **Oil & Gas**
- **Pipelines**
- **Printing**
- **Pulp & Paper**
- **Supermarket**
- **Transportation**
- **Warewash**

# Certifications

## Canada

- Certification of Good Manufacturing Practice (GMP)
- Drug Establishment Licences
- Eco Logo
- ISO 9001:2015 (Edmonton)
- OMRI
- Quebec vrai

## United-States

- Commercial aviation certifications
- ISO 9001:2015
- USDA
- Various military certifications

## Member of:

- AQINAC (Association of Quebec Industries for Animal Nutrition and Grain)
- AVETTA (World-class prequalification system) (Previously PICS)
- CTAQ (Conseil Québécois de la Transformation Alimentaire)
- Edmonton Chamber of Commerce
- ISNetworld®

## Our offices

### Canada

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# *Service, training and* **Support**

From technical support to training, from product development to product recommendation, **West Penetone** offers a range of integrated and diversified services. Our experience in various sectors has proven the correct approach that sensibly combines skill, presence and quality.

## *Custom-made products: flexibility and speed*

With its strong buying power and cutting-edge technical facilities, **West Penetone** manufactures products that comply with your standards and requirements at an exceptional quality/price ratio. Our research and development teams will address your specific needs to create a product that will respond fully, both in terms of use and performance.

## *The cost control program: productivity and savings*

Our technical team leverages all its expertise to ensure that your hygiene goals are achieved at the most advantageous costs. We'll help you achieve optimal use of the West Penetone products and equipment by establishing procedures that maximize performance. Coupled with staff awareness and regular monitoring, this methodology provides benefits in the short, medium and long term.



# Research and *development*

Since **West Penetone's** inception in 1882, innovation has given meaning to its existence. Research, development, testing and discoveries have always motivated the company, which is today the number one player in the field of industrial cleanliness and sanitary conditions.

Ongoing investments and an insatiable appetite for research have spawned dozens of industrial and sanitation products whose use is now spreading worldwide.

Our major developments include the d-limonene-based **CITRIKLEEN®** range of products. Made from citrus peel extracts, these products demonstrate unparalleled cleaning effectiveness, in addition to being rapidly bio-degradable and non-carcinogenic. Thanks to their great qualities, they are renowned for performing extensive work in several sectors.

Another technological advance that is worthy of note is **Tamed Iodine®**, or Iodophors, which are of benefit to the food industry for its disinfection needs. Greener, more efficient, less costly.

The **Ultra product line** is another of **West Penetone's** initiatives for a healthier environment. Our customers have quickly adopted these concentrated formulations that generate half as much waste and do so at lower cost. Everybody wins!

Designed for the Oil & Gas industry, the **ROC Product Series** is a full product line for vessel decontamination procedures requiring control over gas emissions and solids or liquid fouling. Each product in the **ROC Series** is tailored to manage variability in the treatment of hydrocarbon and hydrogen sulfide gas emissions as well as scale, such as iron sulfide, and oil-skim accumulation to effectively reduce the procedural schedule.

The **SCAVEX Product Series** is a full line of fast-acting hydrogen sulfide scavengers designed to remove hydrogen sulfide from sour fluids as well as to treat the headspace or atmosphere of contaminated vessels. Each product in the **SCAVEX Product Series** functions to either treat specific sour fluids, provide benefits as per the required application procedure, or address specific waste handling or exposure concerns such as those present due to addition of methanol or formaldehyde to the formulation.

Recognized as a pioneer, **West Penetone** has made its mark in the field of safety, cleaning and sanitary conditions. In seeking to meet the emerging needs of our customers, we are constantly innovating and year after year we are able to offer you solutions that are ever greener, more efficient and more profitable.





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